



# Solve The People Puzzle: How High-Growth Companies Attract & Retain Top Talent

*Kathleen Quinn Votaw*

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In survey after survey, executives list attracting and retaining top talent as their #1 issue. Is it your top concern? While the people puzzle isn't easy to solve, this book features compelling research, specific personal and client stories, and key perspectives from top business leaders and experts?all in a format that's easy to read and prompts readers to act. Kathleen Quinn Votaw has years of experience working with CEOs who understand that traditional staffing methods don't work for today's companies, and in this book she offers advice on how to: keep "A Players" engaged, boosting retention and reducing turnover; attract people who will thrive in a demanding, uncertain, entrepreneurial environment; and Always Be Cultivating (ABC) by thinking of recruitment as a sales process.

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