



Acquisition Essentials: A Step-by-Step Guide to Smarter Deals, 2nd ed. (Financial Times Series)

Denzil Rankine

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The comprehensive and crystal-clear companion to making the right acquisition decisions and executing them well: * Acquisition is the most powerful corporate development tool available to companies and will therefore always be on the business agenda. * Very practical and easy to follow: diagrams, checklists and case studies throughout. * The authors have an accessible style and approach *The Audience: High level entrepreneurs, senior executives, directors, and business strategists. * Updates include: new and updated case studies, analysis of different types of company and how this could affect the transaction, a guide to working with external advisors.

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