



# Manufactured Wealth

*Damon Rodehorst*

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## **Manufactured Wealth** Damon Rodehorst

In this globalized age, process manufacturers need to do more than just maintain technological advantage. You need to quickly make decisions in a constantly changing business environment. You need to know when to aggressively take business, when to hold prices and when to walk away. You need to know your plant's capacity utilization at any point in time and what impact significant changes in volume will have on overall profit. Manufacturing Wealth presents, in very clear language, how capacity utilization effects profitability. The book also shows you how to build a simple spreadsheet tool you can use to evaluate past performance and project the profitability of various "what if" scenarios. Additionally, Manufactured Wealth lays out actions that will provide consistent lead-time, on-time and order fill performance that will make your company a superior supplier. Superior performers always get the highest pay.

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